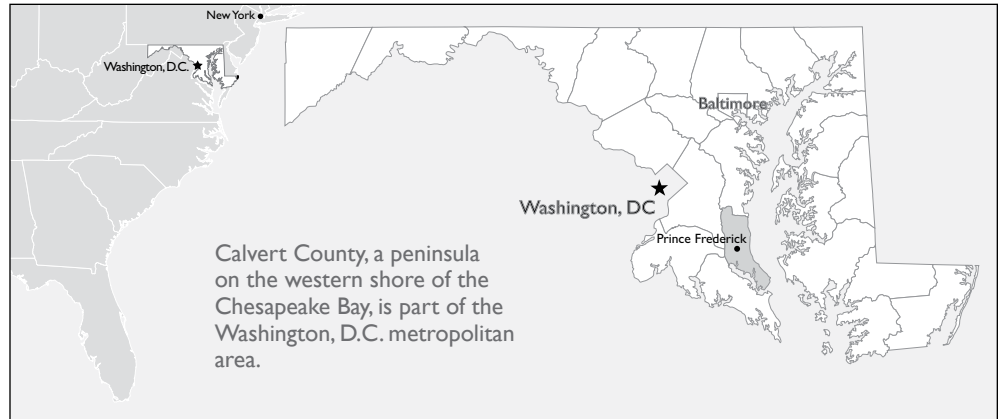


# BRIEF ECONOMIC FACTS

## CALVERT COUNTY, MARYLAND

As part of the Washington, D.C. metropolitan area, Calvert County offers a variety of amenities. Calvert, a peninsula on the western shore of the Chesapeake Bay, is the state's smallest county consisting of about 213 square miles. The town centers of Dunkirk and Prince Frederick offer convenient highway access to the cities of Annapolis, Baltimore and Washington, D.C. The town centers of Solomons and Lusby provide ideal locations for companies supporting operations at or near the Naval Air Station Patuxent River in Lexington Park.



Calvert is accessible to major airports and highways, the Port of Baltimore, an abundant workforce, and cultural and recreational activities. Although positioned in one of the nation's wealthiest metro areas, Calvert's cost of living remains comfortable. With its low crime rate, Calvert is a safe place to live. In addition, preservation-oriented planning projects safeguard the area's character.

Calvert County's 1,890 businesses employ 17,700 workers with an estimated 25 businesses having 100 or more workers. Major employers are Constellation Energy, Calvert Memorial Hospital, Arc of Southern Maryland, DynCorp International, and Recorded Books.

### LOCATION

Driving distance from Prince Frederick:	Miles	Kilometers
Atlanta, Georgia	619	996
Baltimore, Maryland	59	96
Boston, Massachusetts	453	729
Chicago, Illinois	726	1,169
New York, New York	242	390
Philadelphia, Pennsylvania	154	247
Pittsburgh, Pennsylvania	263	423
Richmond, Virginia	101	162
Washington, DC	42	68

### POPULATION<sup>2,3</sup>

	Calvert County	Maryland part of Washington DC metro*	Maryland
2000	74,563	2,065,242	5,296,486
2005	86,450	2,212,050	5,577,450
2010	91,750	2,299,100	5,779,400
2015	96,500	2,437,800	6,086,850
2020	100,450	2,562,450	6,339,300

\*Calvert, Charles, Frederick, Montgomery and Prince George's counties  
Selected municipalities population (2008): Chesapeake Beach 3,399;  
North Beach 1,869

### CLIMATE AND GEOGRAPHY<sup>1</sup>

Yearly Precipitation (inches)	43.1
Yearly Snowfall (inches)	19.4
Summer Temperature (°F)	74.4
Winter Temperature (°F)	36.4
Duration of Freeze-Free Period (days)	200
Land Area (square miles)	213.2
Water Area (square miles)	27.1
Shoreline (miles)	230
Elevation (feet)	sea level to 168

### POPULATION DISTRIBUTION<sup>2</sup> (2010 PROJECTION)

Age	Number	Percent
Under 5	5,640	6.1
5 - 19	21,530	23.5
20 - 44	27,120	29.6
45 - 64	28,040	30.6
65 and over	9,420	10.3
Total	91,750	100.0

# CALVERT COUNTY, MARYLAND

## LABOR AVAILABILITY<sup>3,4</sup> (BY PLACE OF RESIDENCE)

### Civilian Labor Force (2009 avg.):

Total civilian labor force	47,118
Employment	44,341
Unemployment	2,777
Unemployment rate	5.9%

Residents commuting outside the county to work (2006-2008) 27,049 58.6%

### Employment in selected occupations (2006-2008)

Management, professional and related	18,672	40.3%
Service	7,097	15.3%
Sales and office	10,454	22.6%
Production, transp. and material moving	3,869	8.3%

## MAJOR EMPLOYERS<sup>5,6</sup> (2009)

Employer	Product/Service	Employment
Calvert Memorial Hospital	Medical services	1,057
Constellation Energy/Calvert Cliffs Nuclear Power Plant	Nuclear power generation	800
Wal-Mart	Consumer goods	500
Arc of Southern Maryland	Medical and social svcs.	455
Giant Food	Groceries	385
Safeway	Groceries	290
Chesapeake Beach Resort & Spa	Hotel, spa and restaurants	230
Recorded Books	Audio books	226
Navy Recreation Center*	Military recreation facility	212
All American Ambulance & Transport	Ambulance services	200
Calvert County Nursing Ctr.	Nursing care	200
Asbury Solomons Island	Nursing care	196
Food Lion	Groceries	175
DirectMail.com	Printing, fulfillment svcs.	165
Fantasy World Amusements	Amusements rental	165
Stoney's Seafood House	Restaurant	165
DynCorp International	Technological services	161
Chesapeake Biological Lab.	Fisheries research	150
Solomons Nursing Center	Nursing care	145
Edward B. Howlin	Ready-mix concrete	129
College of Southern Maryland	Higher education	121
Dominion Cove Point LNG	Liquefied natural gas	109
Gott Company	Convenience stores	107
Holiday Inn Select	Hotel	100
PNC Financial Services Grp.	Banking services	100

Excludes post offices, state and local governments; includes higher education

\* Federal and military facilities exclude contractors

## EMPLOYMENT<sup>4</sup> (2008, BY PLACE OF WORK)

Industry	Annual Avg. Employment	%	Average Weekly Wage
Federal government	156	0.7	\$1,282
State government	250	1.1	784
Local government	3,704	16.9	954
Private sector	17,745	81.2	726
Natural resources and mining	18	0.1	846
Construction	2,358	10.8	965
Manufacturing	752	3.4	828
Trade, transp. and utilities	4,741	21.7	846
Information	148	0.7	940
Financial activities	667	3.1	942
Prof. and business services	1,747	8.0	839
Educ. and health services	3,332	15.2	735
Leisure and hospitality	3,126	14.3	278
Other services	856	3.9	470
<b>Total</b>	<b>21,855</b>	<b>100.0</b>	<b>769</b>

Includes civilian employment only

## HOURLY WAGE RATES<sup>4</sup> (2009)

Selected Occupations	Median	Entry	Experienced
Accountants	\$30.25	\$21.00	\$38.25
Aerospace engineers	48.25	35.75	53.25
Bookkeeping/accounting clerks	18.00	12.50	21.25
Computer support specialists	25.25	18.25	28.25
Computer systems analysts	34.50	27.75	42.25
Customer service representatives	14.00	9.00	21.50
Electrical engineers	47.25	34.75	52.00
Electronic engineering technicians	35.50	21.50	40.25
Freight, stock and material movers, hand	11.25	8.25	14.25
Industrial truck operators	17.50	12.25	20.50
Machinists	24.75	20.25	26.75
Network administrators	35.75	27.25	41.25
Packers and packagers, hand	7.50	7.00	10.00
Secretaries	17.00	12.25	20.00
Shipping/receiving clerks	12.75	9.00	15.75
Team assemblers	14.00	9.75	17.00

Wages are an estimate of what workers might expect to receive in Southern Maryland (Calvert, Charles and St. Mary's counties) and may vary by industry, employer and locality

# CALVERT COUNTY, MARYLAND

## SCHOOLS AND COLLEGES<sup>3,7</sup>

### Educational Attainment - age 25 & over (2006-2008)

High school graduate or higher	91.1%
Bachelor's degree or higher	27.8%

### Public Schools

Number: 13 elementary; 6 middle; 5 high
Enrollment: 17,052 (Sept. 2008)
Cost per pupil: \$11,195 (2007-2008)
Students per teacher: 15.3 (Oct. 2008)
High school career / tech enrollment: 1,511 (2009)
High school graduates: 1,404 (June 2008)

### Private Schools

Number: 12 (Sept. 2008)
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Higher Education (2008)	Enrollment	Degrees
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### 2-year institution

College of Southern Maryland*	8,240	738
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Several major universities are within an easy commute of the county and satellite courses are offered at many locations throughout Southern Maryland.

\* Includes four campuses in Calvert, Charles and St. Mary's counties

## TAX RATES<sup>8</sup>

	Calvert Co.	Maryland
<b>Corporate Income Tax (2010)</b>	none	8.25%
Base – federal taxable income		
<b>Personal Income Tax (2010)</b>	2.80%	2.0% - 6.25%*
Base – federal adjusted gross income		
*Graduated rate peaking at 6.25% on taxable income over \$1 million		
<b>Sales &amp; Use Tax (2010)</b>	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
<b>Real Property Tax (FY 10)</b>	\$0.892	\$0.112
Effective rate per \$100 of assessed value		
In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, the county rate will vary and a municipal rate will also apply		
<b>Business Personal Property Tax (FY 10)</b>	\$2.23	none
Rate per \$100 of depreciated value		
Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory		
In an incorporated area, the county rate will vary and a municipal rate will also apply		
<b>Major Tax Credits Available</b>		
Job Creation, R&D		

## INCOME<sup>3</sup> (2006-2008)

Distribution	Percent Households		
	Calvert Co.	Maryland	U.S.
Under \$25,000	10.3	15.1	23.2
\$25,000 - \$49,999	14.0	19.9	24.8
\$50,000 - \$74,999	18.0	18.5	18.8
\$75,000 - \$99,999	15.1	14.5	12.5
\$100,000 - \$149,999	23.9	17.5	12.2
\$150,000 - \$199,999	11.2	7.7	4.3
\$200,000 and over	7.5	6.9	4.2
Median household	\$89,049	\$70,005	\$52,175
Average household	\$102,048	\$90,234	\$71,128
Per capita	\$35,833	\$34,508	\$27,466
Total income (millions)	\$3,023	\$188,303	\$7,993,784

## HOUSING<sup>2,9</sup> (2008)

### Median Selling Price

All arms-length transactions	(609 units)	\$318,950
All multiple-listed properties*	(705 units)	\$310,000

\*Excludes auctions and FSBO

## BUSINESS AND INDUSTRIAL PROPERTY<sup>5</sup>

Calvert County offers a variety of industrial parks including:

**Calvert County Industrial Park** - 226 acres located five miles southwest of Prince Frederick.

**Calvert-Arundel Business Park** - 20 acres located near Chesapeake Beach.

**North Calvert Industrial Park** - 30 acres located near Owings.

**Dunkirk Business Center** - 15 acres located near Dunkirk.

Calvert County's **Patuxent Business Park (PBP)**, with ample green space, is Southern Maryland's first comprehensively planned business campus. The 92-acre campus will accommodate a variety of uses including up to 650,000 sf of Class A office and flex space. It is located 10 miles north of Naval Air Station Patuxent River, and 16 miles south of Prince Frederick, between MD Routes 4 and 765.

Market Profile Data	Low	High	Average
<b>Land – cost per acre</b>			
Industrial	\$100,000	\$250,000	\$200,000
Office	\$200,000	\$350,000	\$235,000
<b>Rental Rates – per square foot</b>			
Warehouse / Industrial	\$9.00	\$11.00	\$10.00
Flex / R&D / Technology	\$12.00	\$16.00	\$14.00
Class A Office	\$16.00	\$22.00	\$20.00

# CALVERT COUNTY, MARYLAND

## TRANSPORTATION

**Highways:** MD Rt. 2 connects with U.S. 50/301, and MD Rt. 4 connects with U.S. 301 and the Capital Beltway (I-495); the Thomas Johnson Bridge over the Patuxent River connects MD Rts. 2/4 in the southern part of the county with MD Rts. 5/235 in St. Mary's County

**Rail:** Closest rail depot (CSXT) is in adjacent Prince George's County at Upper Marlboro

**Truck:** 67 local and long-distance trucking establishments are located in Southern Maryland

**Water:** Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility (64 miles from Prince Frederick)

**Air:** Served by Baltimore/Washington International Thurgood Marshall Airport (BWI), Dulles International Airport, Reagan Washington National Airport, and St. Mary's Regional Airport

## RECREATION AND CULTURE

Calvert County is best known for its attractive location on the Chesapeake Bay and Patuxent River

**Parks and Recreation:** Ten county-operated parks offer a variety of amenities; excellent recreational opportunities for boating, sailing, charter boat fishing, swimming, crabbing, canoeing, kayaking, biking, camping, bird watching, fossil hunting and golf

**Cultural:** The Arts Council of Calvert County promotes outdoor theme concerts, theatrical productions, art shows, and crafts and antique festivals throughout the year

**Archaeological/Ecological Attractions:** Flag Ponds Nature Park, Calvert Cliffs State Park, Jefferson Patterson Park & Museum, Morgan State Estuarine Research Center, American Chestnut Land Trust, Chesapeake Biological Laboratory Visitor Center, Arthur Storer Planetarium and Battle Creek Cypress Swamp

**Other Attractions:** Breezy Point Beach and Campground, Chesapeake Beach Railway Museum, Calvert Marine Museum, Drum Point Lighthouse, Cove Point Lighthouse, J.C. Lore & Sons Oyster House, "Wm. B. Tension," Annmarie Garden, King's Landing Park, One-Room Schoolhouse, Chesapeake Beach Water Park, Bayside History Museum and St. Leonard Polling House

**Special Events:** Celtic Festival of Southern Maryland, Fourth of July celebrations, American Indian Heritage Day, Calvert County Farm Tour, Calvert County Fair, African American Family Community Day, Calvert County Jousting Tournament, Artsfest, Bayfest, Patuxent River Appreciation Days, Solomons Christmas Walk & Boat Parade, and the War of 1812 Reenactment

## UTILITIES

**Electricity:** Baltimore Gas and Electric and Southern Maryland Electric Cooperative; customers of investor-owned utilities and major cooperatives may choose their electric supplier

**Gas:** Washington Gas provides natural gas

**Water and Sewer:** County systems in Prince Frederick, Solomons, Chesapeake Beach, North Beach, Calvert County Industrial Park and the Patuxent Business Park (PBP)

**Telecommunications:** Local Carrier - Verizon Maryland; cable internet service available; ISDN digital switching and fiber available

## GOVERNMENT<sup>10</sup>

**County Seat:** Prince Frederick

**Government:** Five commissioners elected for four-year terms; commissioner form of government limits county legislative power to areas authorized by the General Assembly  
Wilson H. Parran, President, Board of County Commissioners  
410.535.1600, ext. 2214

Terry L. Shannon, County Administrator 410.535.1600, ext. 2200

**Website:** [www.co.cal.md.us](http://www.co.cal.md.us)

**County Delegation to Maryland General Assembly:**

Roy P. Dyson, Senate Chair 410.841.3673

Sue Kullen, House Chair 410.841.3231

**U.S. Congressional Election District:** 5th

**County Bond Rating:** AA+ (S&P); Aa2 (Moody's); AA+ (Fitch)

**Calvert County Department of Economic Development**

Linda Vassallo, Director

Calvert County Courthouse

Prince Frederick, Maryland 20678

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[www.ecalvert.com](http://www.ecalvert.com)

### Sources:

1 National Oceanic and Atmospheric Administration and Maryland State Office of Climatology (30-year averages); Maryland Geological Survey

2 Maryland Department of Planning

3 U.S. Bureau of the Census

4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance

5 Calvert County Department of Economic Development

6 Maryland Department of Business and Economic Development

7 Maryland State Department of Education; Maryland Higher Education Commission

8 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury

9 Maryland Association of Realtors

10 Maryland State Archives; Maryland Association of Counties